



Multifuncionalidad, conservación y empleo rural
en el territorio del sur de Europa a través de la
extracción de la resina

Multifonctionnalité, conservation et emploi rural
dans le territoire du Sud de l'Europe au moyen de
l'extraction de la résine

Multifuncionalidade, conservação e emprego rural
no território do sul da Europa através da
extracção da resina

G.T. 5.- TALLER DE DIAGNÓSTICO DE LA INDUSTRIA DE RESINOSOS COCA, DICIEMBRE DE 2011

COFINANCIA:



SOCIOS:



ASOCIADOS:



la unión resinera española, s.a.



Rincón de la Vega, S.A.L.



AFLDOURONORTE



RESCOLL



la unión resinera española, s.a.

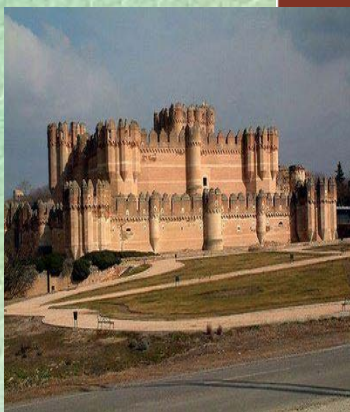
CHEMICAL DIVISION

Taller de Resinosos GT5

Coca, diciembre 2011



SUST FOREST



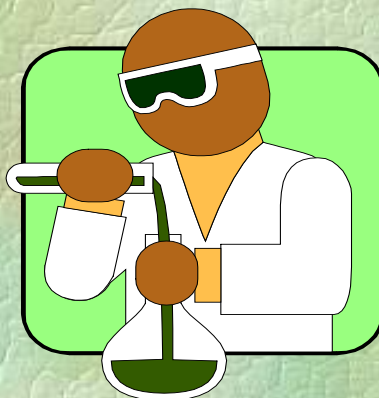
“SITUACIÓN Y PERSPECTIVAS DE LA INDUSTRIA DE TRANSFORMACIÓN DE LA COLOFONIA”



Rosin Sources



- **GUM:**
Tapping the Oleoresin of Living Pine Trees



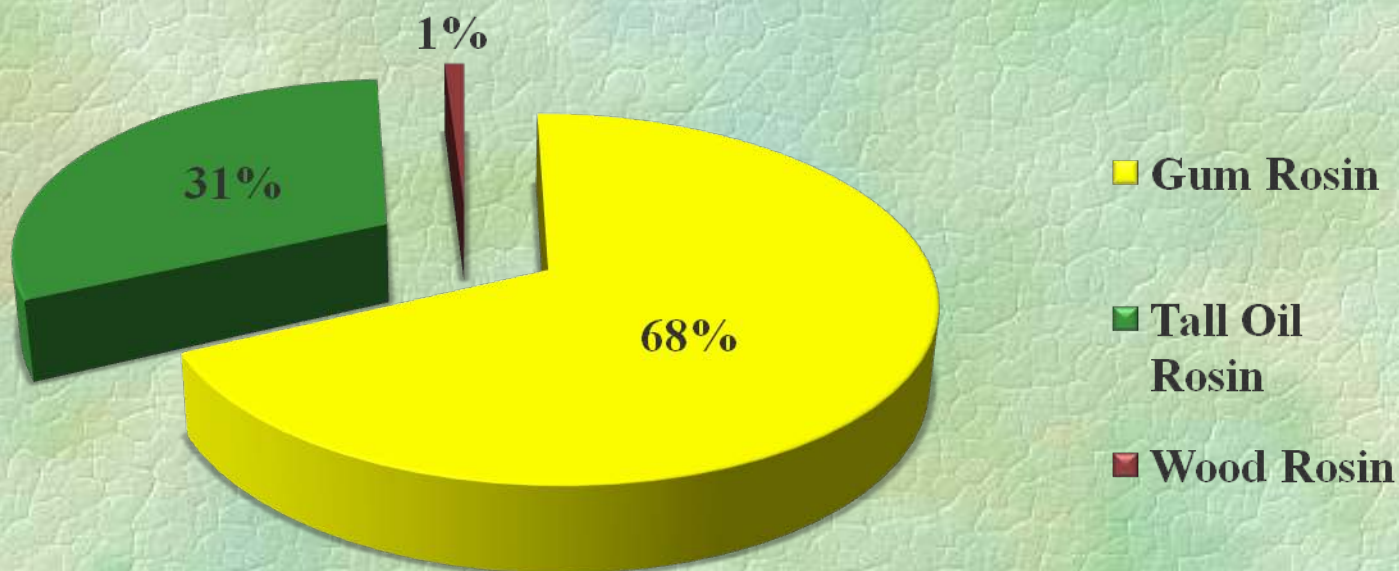
- **Tall Oil Rosin (TOR):**
By-product of Kraft Pulping Process



- **Stumpwood:**
Extraction/Special Processing of Oleoresin from Stumps

World Rosin Production (Forecast 2011)

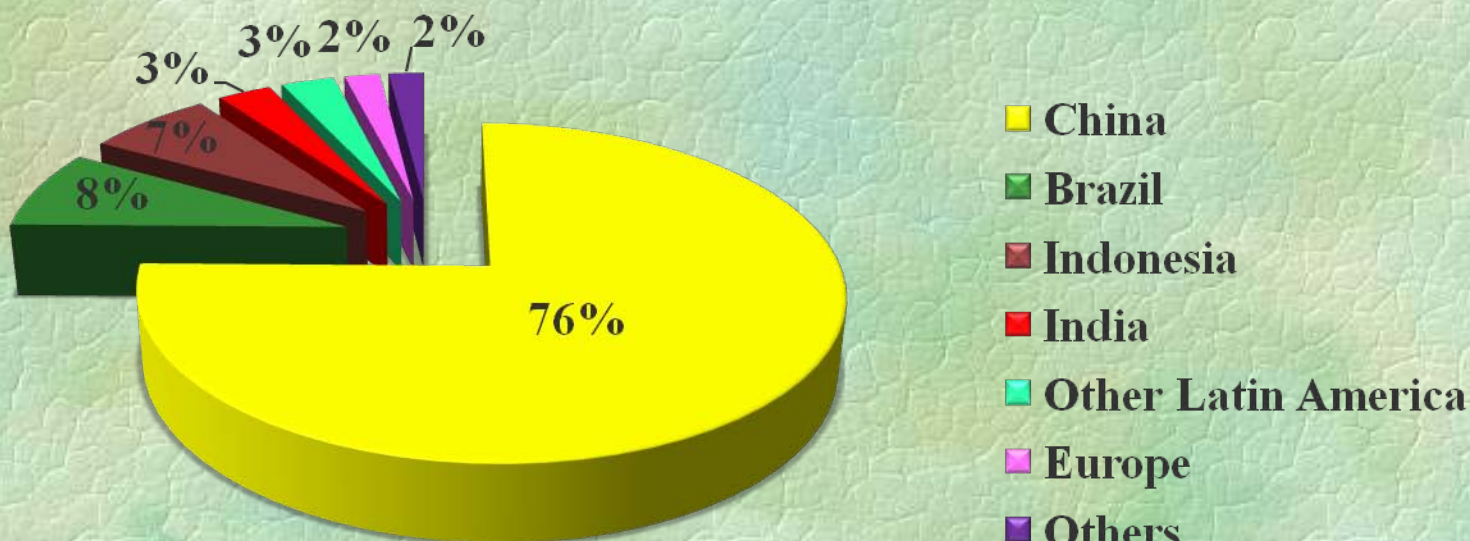
Total Rosin Production = 1.270.000 MT.



World Gum Rosin Production (Forecast 2011)

Global Gum Rosin Production= 870.000 MT.

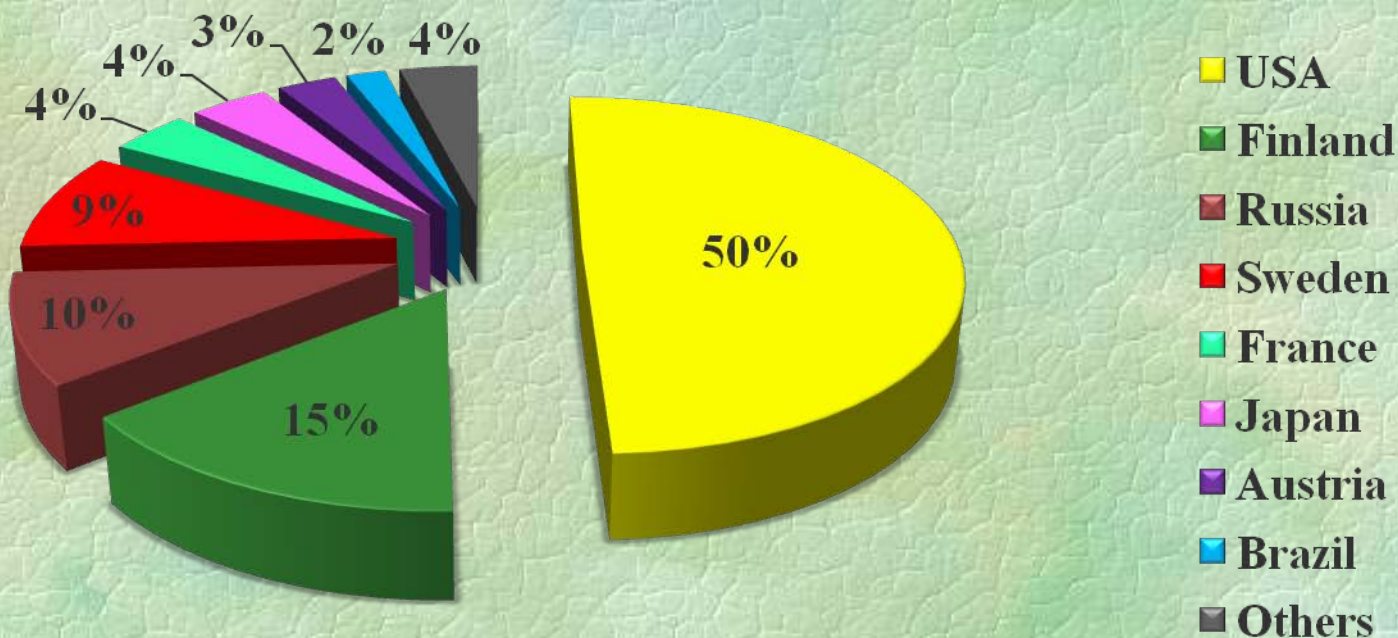
European Gum Rosin Production = 17.400 MT. (2%)



World TOR Production (Forecast 2011)

Global TOR Production = 390.000 MT.

European TOR production = 122.000 MT. (31,3%)

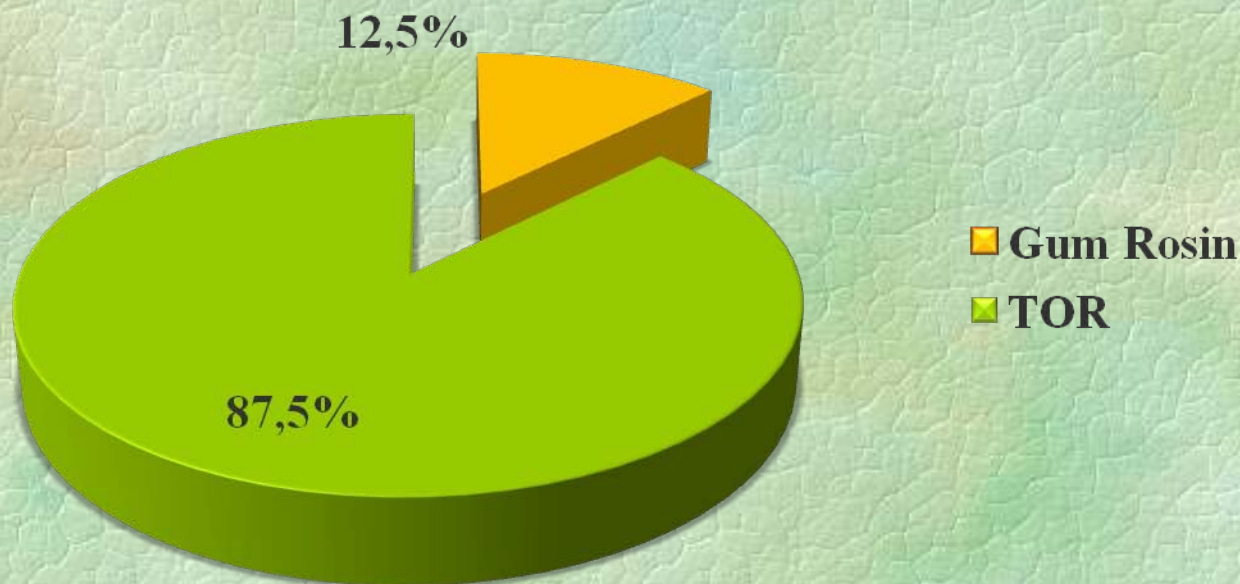


European Rosin Production (Forecast 2011)

Gum Rosin + Tall-Oil Rosin = 139.400 MT

European Gum Rosin Production = 17.400 MT.(12,5%)

European TOR production = 122.000 MT. (87,5%)



European Rosin demand (Forecast 2011)

Gum Rosin + Tall-Oil Rosin = 308.000 MT

European Gum Rosin market= 180.000 MT.(58,4%)

European TOR market=128.000 MT. (41,6%)

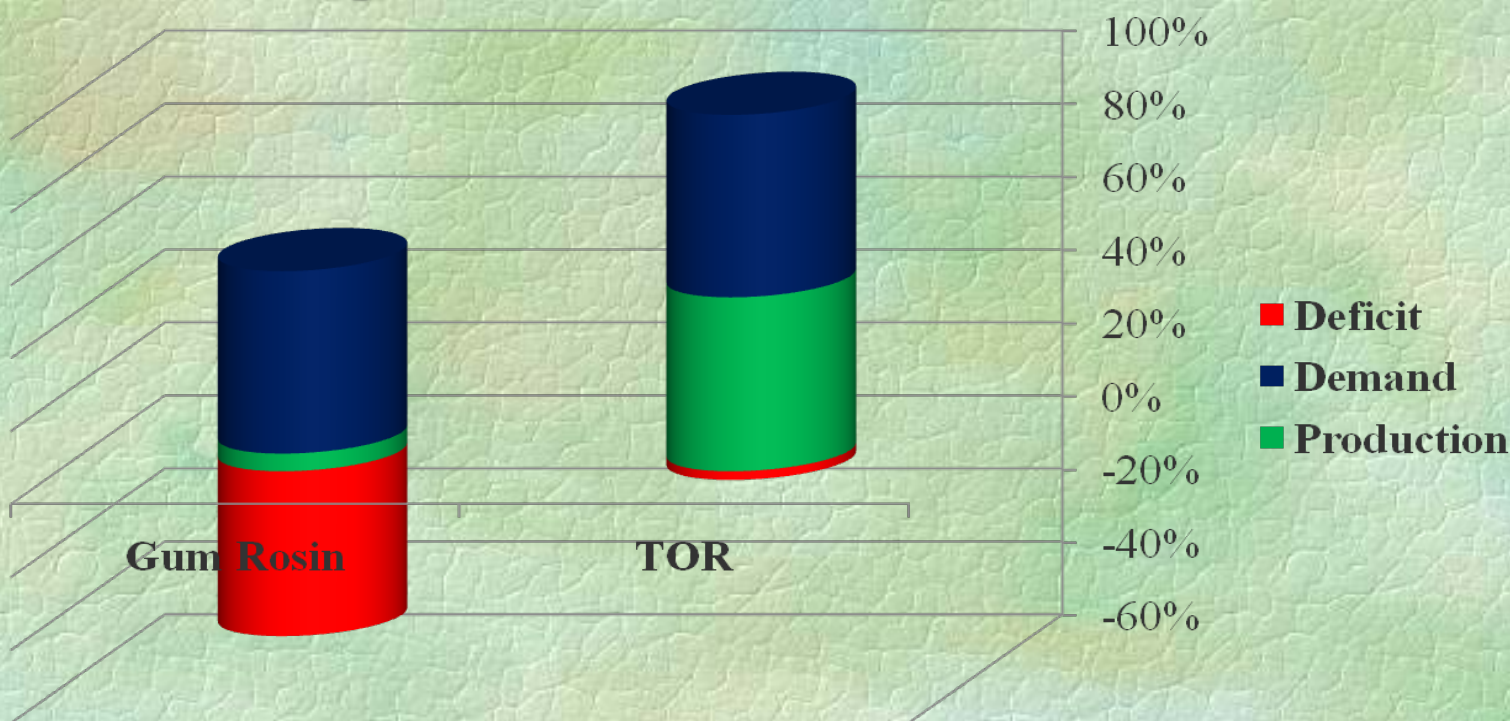


European Rosin Balance (Production/Demand)

Deficit = - 168.600 MT

Deficit European Gum Rosin = - 162.600 MT.

Deficit European TOR = - 5.400 MT.

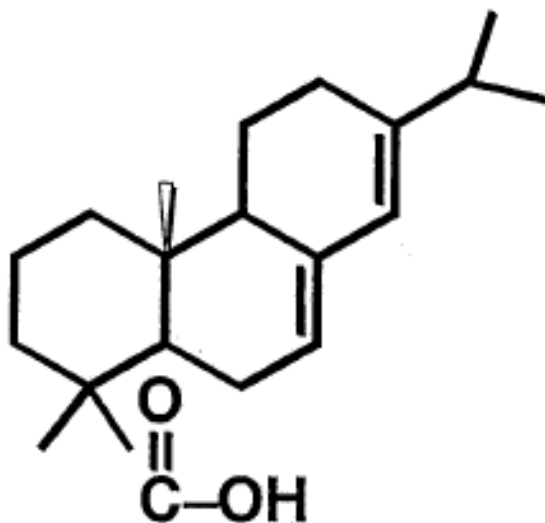


Why Rosin Derivatives?

Not suitable rosin properties:

- Low softening point (70 - 80°C)
- Oxidation trend
- High acidity ($I_a = 155 - 170$)
- Crystallization trend
- Low viscosity
- High solvent retention

Rosin Chemistry



Abietic Acid

- $\text{C}=\text{O}$ Carboxylic Acid
- = Unsaturation
- Ring Size & Structure

Rosin Reactivity

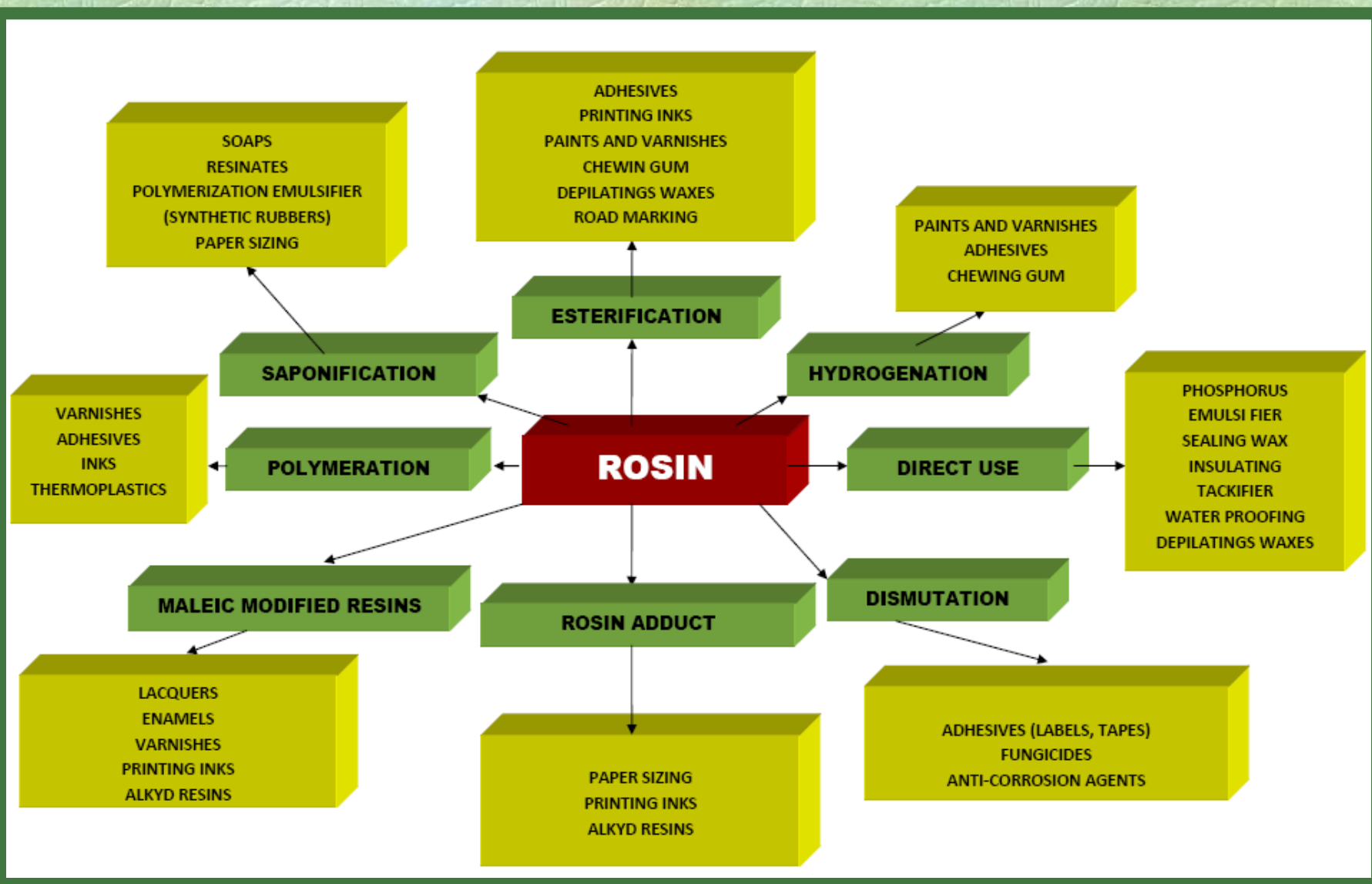
■ Reaction of Double Bonds:

- **Adduction**
- **Hydrogenation**
- **Disproportionation**
- **Polymerization**
- **Etc.**

■ Reaction of Carboxylic Acid:

- **Esterification**
- **Salt Formation (Soaps, Resinates)**
- **Phenolic modified rosins**
- **Etc.**

Rosin Resins Uses

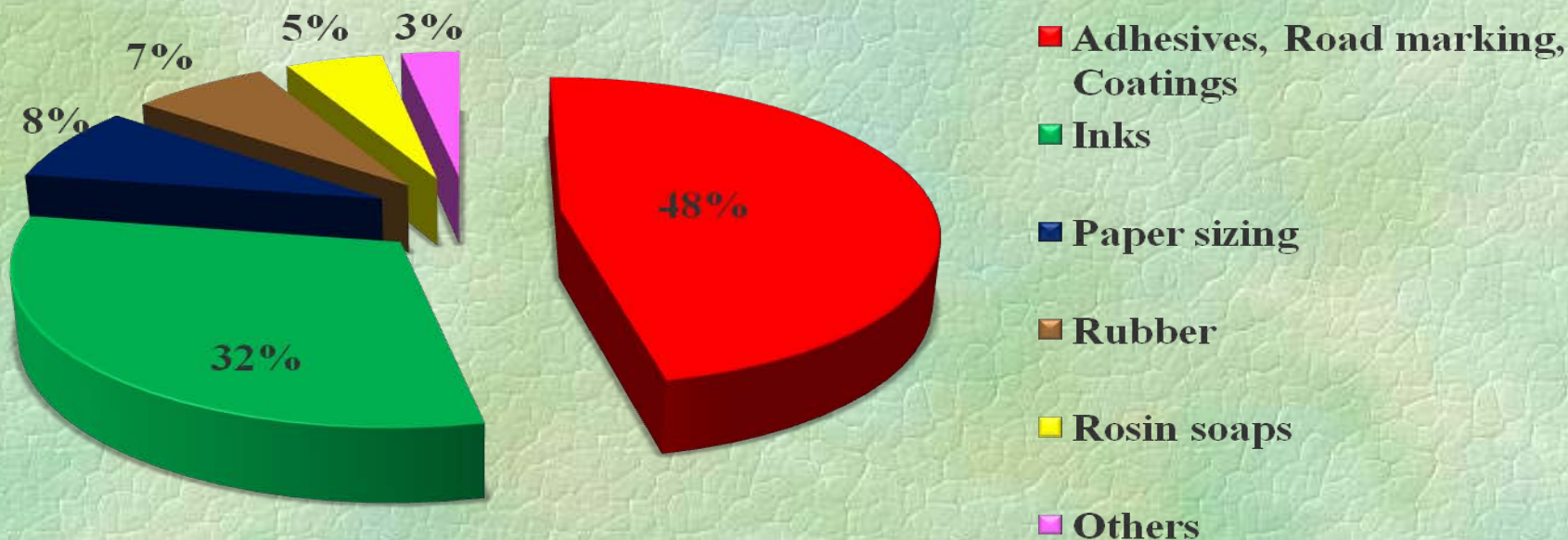




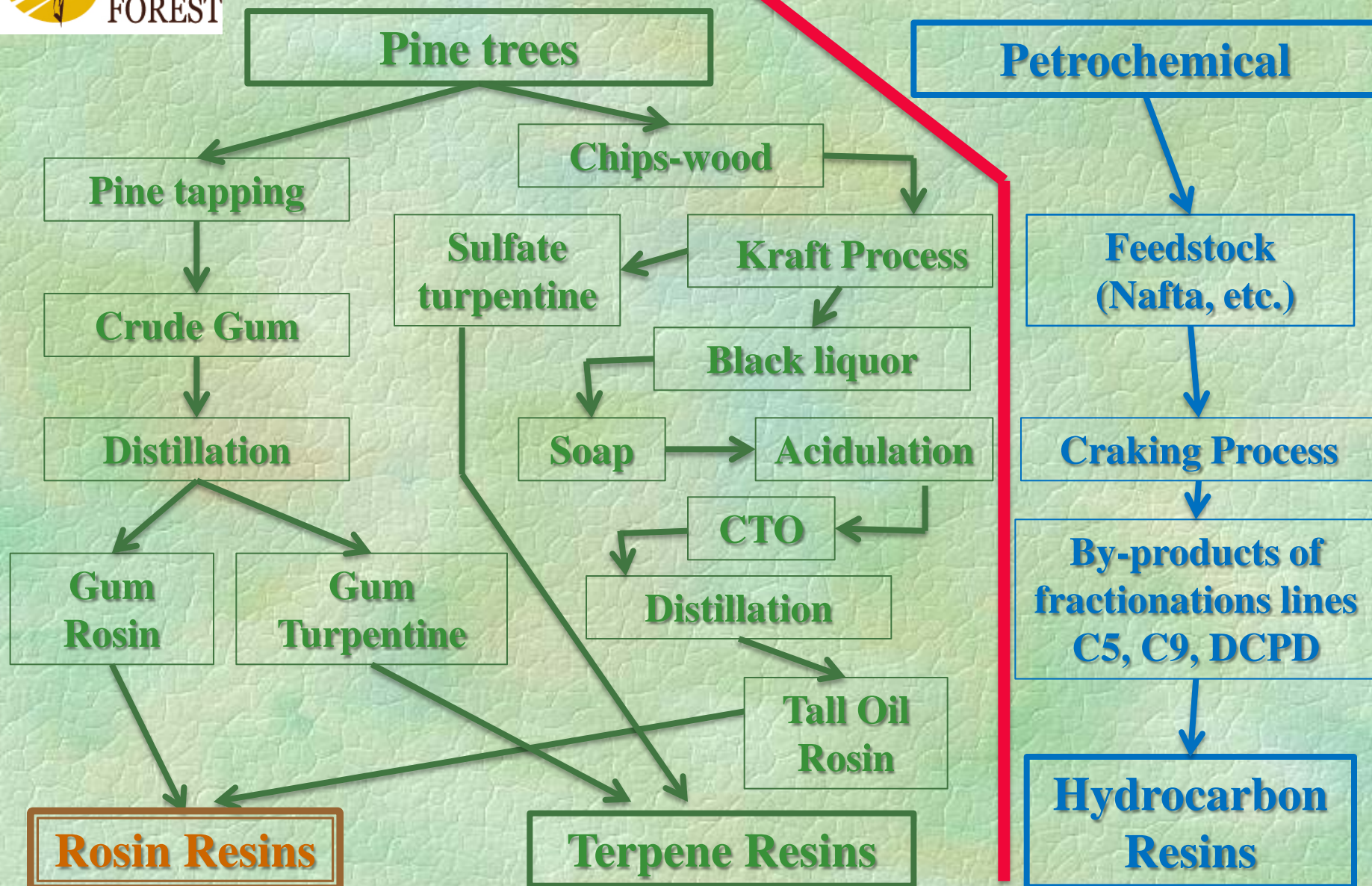
A collage of 18 images illustrating various uses of polymers. The images include: paint containers, glue application, a barcode, a stack of paper, a person blowing a bubble, a kitchen counter, a road with yellow lines, a roll of colorful paper, a car tire, two oranges, a person's hands on a blue track, a person applying a bandage, a newspaper delivery box, a large industrial roller, and a close-up of a white bowl.

European Rosin market by applications

Gum Rosin + Tall-Oil Rosin = 308.000 MT



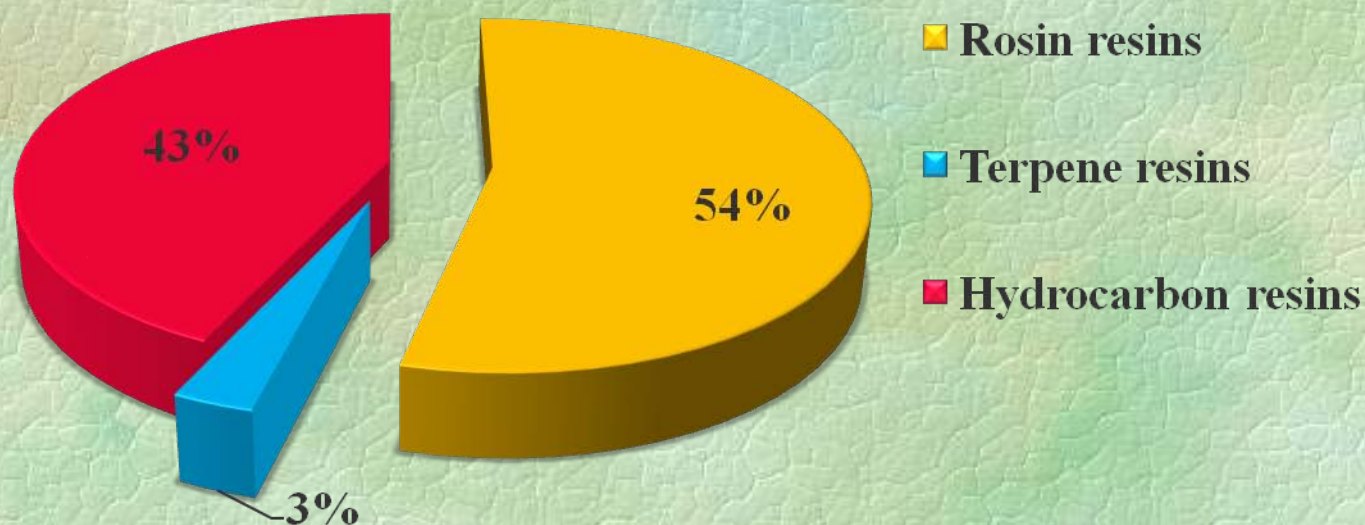
Resin Sources



Global Resin Production (Forecast 2011)

Total world resin production = 2.340.000 MT

- Rosin resins = 1.270.000 MT.**
- Hydrocarbon resins = 1.000.000 MT.**
- Terpene resins = 70.000 MT.**

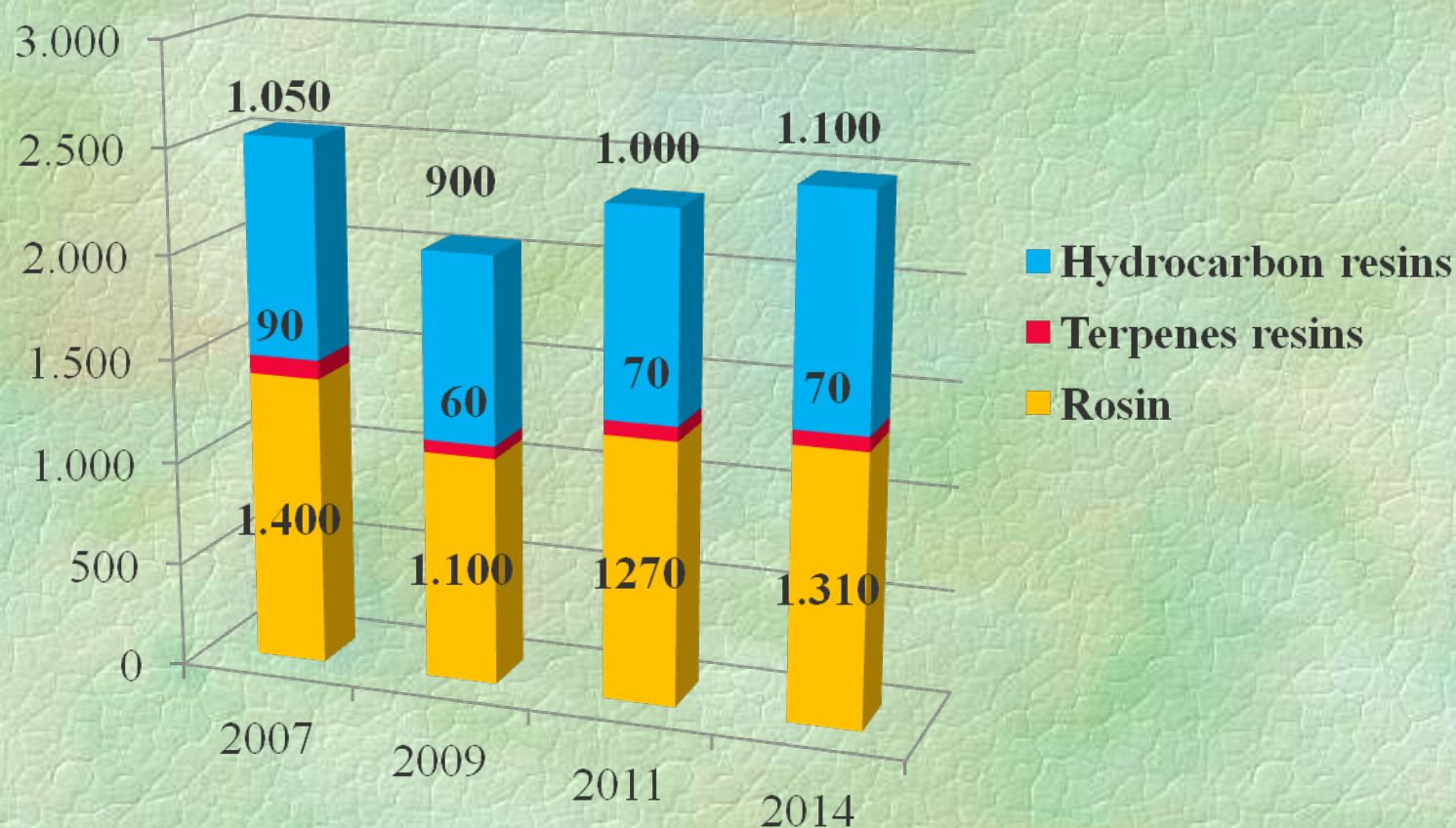


Global Resin Trend

Moderate growth of Hydrocarbon resin production ▲

Stable production of Terpenes resins ►

Moderate growth of Rosin resin production ▲



Rosin Resins Trend

▲ ● **Gum Rosin**- Limited availability of pine forests and resin. Moderate growth of gum rosin production in the forthcoming year (3%) but high risk of decline and shortage in longer term. Continuous increases in labor costs. However high current rosin price encouraging the development of new regions for tapping (South Europe?).



● **Tall Oil Rosin (TOR)**-Limited availability. Linked to energy price. Competition of biodiesel producers. Pulp mills closures in North America and Europe. New softwood kraft production from Asia will also decline in a medium term (Pinus versus Eucaliptus).



▼ ● **Wood Rosin**- Sharp decline of wood rosin production in USA. Small and irrelevant proportion of total rosin production.



World Rosin Resin Trend = Production / Demand

- Moderate growth of Gum Rosin production in the coming years around 3% per year. Longer term high risk of decline?



- TOR production expected to remain flat as production of softwood kraft pulp will be flat.



- Market demand for Rosin Resins recovering since 2010 and planned growth 3 to 5 % per year driven by emerging countries (China, India, Brazil, etc.)



- Longer term Trend: demand for Rosin Resins will exceed the offer (even with “cyclic” financial crisis), resulting in **higher prices and limited availability.**

Rosin resins advantages

- **Rosin market demands the more and more for ecological, biological and green products.**
- **Current economy requires development of products from renewable resources for sustainable industrial activities.**
- **Development of friendly environmental products (pine chemicals industry helps to preserve pine forests and reduce carbon footprint).**



Clear advantage of Rosin resins face Hydrocarbon resins.

Conclusions

- **Pine chemical industry in EU have a growing raw material demand, limited only by supply difficulties. This limited availability of rosin and turpentine will probably increase in near future.**
- **The geographic pine forest area of SUST-FOREST (Portugal, Spain and France), have enough resources to meet its industrial needs.**
- **Pine chemical industry is sustainable and environmentally friendly.**
- **Pine chemical industry generates economic, social and environmental benefits.**

Thank you very much

